



# Maharashtra Education Society's MES Night College of Arts and Commerce Garware College Campus, Karve Road, Pune

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## LIC FIELD VISIT FOR B.COM. AND B.A. STUDENTS (2025-26)



Date: 13th August 2025  
Time: 4:30 p.m. - 7:30 p.m.  
Venue: LIC Branch Office, Common Wealth Building, Laxmi Road, Pune

MES Night College of Arts & Commerce, under the guidance of the Principal Dr. Sujata Adamuthe, organized a Field Visit for B.A. & B.Com. students to the LIC Office, Laxmi Road, Pune, on 13th August 2025. The visit aimed to provide students with practical exposure to the working of the Life Insurance Corporation of India (LIC) and to create awareness about the Insurance Industry as a career option. The visit was coordinated by Mr. Amardeep Gurme and Mr. Shiv Kumar.



At the beginning, Mr. Pradeep Nair (Business Development Officer, LIC) warmly welcomed the faculty members and students. Mr. Kulkarni (Branch Manager) led the session, introducing the history and foundation of the Insurance Industry. He explained the structure of LIC, its various departments, and career opportunities available in both administrative services (through government exams) and agency/business development. He emphasized the growing scope of the insurance sector and its future potential.

Later, Mr. Naik guided the participants through the business model of LIC. He elaborated on the importance of insurance, the market dominance of LIC in India, and the benefits LIC provides to its agents and employees. He highlighted various welfare schemes, explained departmental functioning, and drew attention to the specialized career path of Actuary in the insurance sector. Mr. Naik also encouraged students to explore agency opportunities as a form of self-employment requiring minimal investment.

In total, 15 students and faculty members actively participated in the visit. The session concluded with an interactive discussion and a vote of thanks to the LIC officials for their valuable guidance.

### Objectives of the Field Visit

- 1.To provide students with practical knowledge about the functioning of LIC and the Insurance Industry.
- 2.To introduce students to career opportunities in the insurance sector.
- 3.To understand the business model and operations of LIC.
- 4.To motivate students to see the Insurance Sector as a viable career and self-employment option.

### Outcomes of the Field Visit

- 1.Students gained first-hand exposure to the organizational structure and functioning of LIC.
- 2.The session created awareness about career opportunities such as LIC administrative services, agency, business development, and actuarial professions.
- 3.Students understood the importance of insurance and its role in the Indian economy.
- 4.The field visit inspired students to explore insurance as a career path and to consider entrepreneurial opportunities through LIC agency.

